

UNIFLEX RELAY SYSTEMS

"UNIQUELY FLEXIBLE"

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Pipe Dreams

By Dick Wilcox

Last week I had the pleasure of helping Ron Wehmeier finish up the installation of our new Uniflex 3000 relay system in the Cincinnati Music Hall 3/24 Wurlitzer installation. This is the first time I have had the opportunity to be a part of a new installation and startup and it was quite an experience. Ron is a true craftsman when it comes to organ rebuilding and I was able to learn many new aspects of this art.

After the usual array of minor errors, the Uniflex 3000 was brought online and management was able to hear the organ play for the very first time in the long two year rebuild. The organ had not been tuned at this point but nobody seemed to care. It was producing enough sound to fill the large 20,000 square-foot ballroom, verifying there

Day Dreams

By Linda Wilcox

Uniflex Relay Systems is now equipped to accept debit and credit cards through PayPal. Whether you place an order for a complete system or merely a supplemental board, you can now remit your payment through PayPal using your debit card or your Visa, MasterCard, American Express, or Discover card. When you place an order, simply let us know that you would like to pay with your debit or credit card. We will then send you an email invoice with a link to our

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"The man that has no music in himself... Let no such man be trusted." -William Shakespeare

was adequate wind being produced by the rebuilt Spencer blower two floors above. This satisfied Ron. The new Uniflex 3000 was put through its paces and performed flawlessly. This satisfied me.

Thanks to Ron's patience with my many questions, I came away with a new appreciation of the time and effort required to bring one of these fine instruments back to life and am looking forward to more of these hands-on experiences.



PayPal account. You will click on the "Pay Now" button and enter your card information on the secure site. We will be notified of your payment immediately by email. This process will provide convenience and increased payment options for our customers. It should also expedite the shipping process which had previously been delayed waiting for payment to arrive. There are no costs for our customers associated with the PayPal process. We are always looking for ways to improve our service. If you have any suggestions please email me at linda@uniflex.com.

Thoughts of the Future

As a novice in the pipe organ industry, everyday is an amazing journey. When I first stepped into this world, I felt a little like Alice falling down the rabbit hole, surrounded by new sounds, unfamiliar words, and inextricably intertwined participants. Although peppered across the far corners of the globe, the organ installations are built, maintained, nurtured, and enjoyed by a relative small group of people. As not only a novice but also an outsider, I have had the luxury of seeing into the looking glass with a fresh, albeit an untrained, eye. What I saw was breathtaking and, at the same time, somewhat distressing. The experience of the mighty pipe organ evokes a passion beyond

It's a New Day ... Eating the Elephant One Bite at a Time

Life unfolds in unexpected ways. Who would have thought that just four short months ago, Uniflex Relay Systems would have begun the journey that would lead to this "New Day". An untimely death, a whirlwind of change, a renewed commitment, and here we are. Learning the intricacies and specific needs of our customers has presented itself as an interesting proposition with unpredictable pitfalls. Our learning curve has been steep and you may have experienced one of these pitfalls with us. You may have emailed us with a general question or request only to wait too long for a response. For that, we extend our sincere apology and assure you that we are climbing that steep

description. Dave Wickerham's performance of *Ride of the Valkyries* left me in awe with a heady picture of the four female horsemen riding into the valley to save their men, swords in hand.

Yet, I found it distressing that so few young people were catching the fire. The flame of the pipe organ, such an incredible gift, should not be allowed to flicker and die. We must find an avenue to lure the young into the fold. Every creative idea, every extreme possibility should be explored. Perhaps, an iPhone app would do the trick or maybe a few flashy music videos would spark the fire. Discussion is a starting point -let's continue the conversation and keep the fire lit.

"It doesn't work to leap a twenty-foot chasm in two ten-foot jumps." - American Proverb

slope and "eating the elephant one bite at a time". We are indeed committed to quality customer service and we appreciate your patience and tenacity. We want to get to know our customers and we welcome their feedback so that Uniflex Relay Systems can continue to provide the cutting edge technology and unique flexibility for which we have become known. Please help to keep us on our toes and challenge us to eat the elephant faster!

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