

UNIFLEX RELAY SYSTEMS

"UNIQUELY FLEXIBLE"

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Pipe Dreams - Back-up, Back-up, Back-up!!!!

By Dick Wilcox

You've heard the slogan in real estate, "Location, Location, Location is everything". Well, in the pipe organ world it should be "Back-up, Back-up, Back-up". I cannot stress enough just how critically important it is to back-up your Uniflex system. This simple process which takes just a few minutes can save you endless hours of aggravation, regret and misery, not to mention the actual cost associated with the total loss of your definition file and all the priceless recordings by your many organists.

So, take the few necessary minutes to go to the organ computer and back-up C:\Uniflex with all its contents and sub-folders through the process of your choice. This will give you everything you need to re-create the system

Day Dreams...Small Steps.

By Linda Wilcox

After my article in the August newsletter on our thoughts about venturing into the classical and church organ arenas, we received several encouraging emails for which I extend my thanks. But, like so many other things these days, I got sidetracked with other obligations. However, I have not lost my determination to travel down this new road.

One way to re-gain momentum is to ask for your assistance. If you know of a church or a

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"If we do not plant knowledge when young, it will give us no shade when old" - Lord Chesterfield	

should you suffer a catastrophic system failure.

You should really make a habit of performing a back-up anytime changes are made to the system or when you record an artist. The last thing you want is to lose that favorite recording by that very special artist during his/her one performance at your installation. Also, you will need all this information should decide to upgrade your system to a newer version of Uniflex.

You may wish to send a copy of your back-up to us for safe-keeping. If you have any questions or need assistance with this, please call or email.

classical installation with a Devtronix or a Uniflex relay, could you please email me as much information as possible about the installation? I would particularly appreciate the name and address of the venue, the name of the contact person associated with the organ and an email address or telephone number for that person.

I am certain that with our innovative changes, our competitive pricing, and our commitment to customer service, we can convince the classical and church communities to at least take a look at Uniflex for their future organ relay needs.

Thoughts of the Future....Affordability & Convenience.

As promised, we now have a complete price list for the Uniflex system components. You will find that list included with this newsletter. Please keep in mind that each installation is unique with specific components that will need to be addressed in a custom quote.

We offer this price list as a reference from which to build. It will give you a general idea of pricing as you put together your plan for a new Uniflex system or seek to upgrade your current system. The price list is not meant to be a substitute for personal consultation. Please continue to contact us directly to discuss all the unique characteristics of your installation.

Now for the convenience aspect, we have assembled an extensive inventory of parts, boards, cables and computers. For most new and upgrade orders, we can ship almost immediately. With our PayPal payment arrangement, you can remit payment and receive your order in near lightening speed. We know just how difficult it is to wait. Although patience is certainly a virtue, it does not come easily. So, if you are like us, you strive for patience but you want it NOW. In that spirit, we commit to ship your orders on the day we receive confirmation of payment, if at all possible.

"Insist on yourself. Never imitate"

Ralph Waldo Emerson

It's a New Day...2nd Time's A Charm!

Okay, I've always touted my investigative skills, but, I'm stumped! A vast number of Devtronix and Uniflex relay installations have eluded me. When I first began the task of data collection on all our installations, I sent out an email requesting information. So many of you kind souls responded and, it's not that I wasn't interested in your replies, it's that I was just so overwhelmed at the time.

I'd very much like to try this again and hope that you will forgive my need for a second request. So, here goes. If you know of a Devtronix or Uniflex relay, could you please email me the following information: the venue location name for the organ, the address of the organ, and a contact name with an email address or telephone number. I'd also really appreciate information concerning the type of organ, type of relay, and the number of manuals and ranks.

If you would be willing to go the extra mile and, now that I've already overstepped my bounds, I would also appreciate some additional information from the organ's computer from those of you with a Uniflex system. If you could type in the command SOD it will provide you with the customer number, customer code, features word, and signal count. I'd be eternally grateful for this information. I know this is considerable to ask, but I'm betting on the kindness of strangers and it will help us serve you better. I promise!

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